

# Rama Phosphates Limited

CORPORATE OFFICE : 51-52, FREE PRESS HOUSE, NARIMAN POINT, MUMBAI 400021

## UNAUDITED FINANCIAL RESULTS For the Quarter & Nine month ended 31st December 2011

(Rs. In lacs)

Sr. No.	Particulars	Quarter Ended			Nine month Ended		Previous Year ended 31st March 2011
		31st December 2011	30th September 2011	31st December 2010	31st December 2011	31st December 2010	
		1	2	3	4	5	
	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)	
1	(a) Net Sales/Income from Operations	13,537.42	12,465.18	8,875.47	36,938.22	29,078.35	35,425.71
	(b) Other Operating Income	20.47	8.65	37.43	38.36	77.98	162.12
	<b>Total Income</b>	<b>13,557.89</b>	<b>12,473.83</b>	<b>8,912.90</b>	<b>36,976.58</b>	<b>29,156.33</b>	<b>35,587.83</b>
2	Total Expenditure						
	(a) (Increase)/Decrease in Stock in Trade	(1,660.88)	2,047.67	(1,402.91)	2,021.32	2,150.86	257.67
	(b) Consumption of Raw Materials	11,368.58	6,681.26	7,560.45	23,532.66	17,480.86	22,884.46
	(c) Purchase of Traded goods	-	-	-	0.13	298.78	337.27
	(d) Personnel Cost	265.37	275.00	259.33	804.90	741.50	999.85
	(e) Selling & Distribution Expenses	888.56	722.24	689.08	2,511.94	2,059.50	2,796.02
	(f) Depreciation	109.65	99.32	124.65	316.71	367.70	441.65
	(g) Other Expenditure	1,163.54	935.55	801.23	2,818.12	2,245.81	3,843.83
	<b>(h) Total</b>	<b>12,134.82</b>	<b>10,761.04</b>	<b>8,031.83</b>	<b>32,005.78</b>	<b>25,345.01</b>	<b>31,560.75</b>
3	<b>Profit from operations before other income, interest and exceptional items (1-2)</b>	<b>1,423.07</b>	<b>1,712.79</b>	<b>881.07</b>	<b>4,970.80</b>	<b>3,811.32</b>	<b>4,027.08</b>
4	Other income	-	-	-	-	-	-
5	<b>Profit before interest and exceptional items (3+4)</b>	<b>1,423.07</b>	<b>1,712.79</b>	<b>881.07</b>	<b>4,970.80</b>	<b>3,811.32</b>	<b>4,027.08</b>
6	Financial charges	188.62	169.91	162.05	574.03	426.84	594.44
7	<b>Profit after interest but before exceptional items (5-6)</b>	<b>1,234.45</b>	<b>1,542.88</b>	<b>719.02</b>	<b>4,396.77</b>	<b>3,384.48</b>	<b>3,432.64</b>
8	Exceptional items - Prior year adjustments	(0.56)	1.30	(0.43)	0.74	(16.41)	52.43
9	<b>Profit / (Loss) from ordinary activities before taxation (7+8)</b>	<b>1,233.89</b>	<b>1,544.18</b>	<b>718.59</b>	<b>4,397.51</b>	<b>3,368.07</b>	<b>3,485.07</b>
10	Provision for Taxation						
	Income Tax/Deferred Tax	291.68	532.52	-	1,362.18	-	490.37
11	<b>Net Profit / (Loss) from ordinary activities after taxation</b>	<b>942.21</b>	<b>1,011.66</b>	<b>718.59</b>	<b>3,035.33</b>	<b>3,368.07</b>	<b>2,994.70</b>
12	Extra Ordinary item	-	-	-	-	(501.00)	351.00
13	<b>Net Profit / (Loss)</b>	<b>942.21</b>	<b>1,011.66</b>	<b>718.59</b>	<b>3,035.33</b>	<b>3,869.07</b>	<b>3,345.70</b>
14	Paid Up Equity Share Capital (Face Value of Rs.10/- Per Share)	1,769.32	1,769.32	856.88	1,769.32	856.88	1,769.32
15	Reserves Excluding Revaluation	-	-	-	-	-	7,356.25
16	Earning Per Share (EPS) in Rs.						
	a) Basic & diluted EPS before Extraordinary items (not annualised)	5.33	5.72	8.39	17.16	60.61	16.93
	b) Basic & diluted EPS after Extraordinary items (not annualised)	5.33	5.72	8.39	17.16	69.63	18.91
17	Public Shareholding						
	Number of Shares	3,279,959.00	3,279,959	3,279,959	3,279,959	3,279,959	3,279,959
	Percentage of Shareholding	18.54	18.54	38.27	18.54	38.27	18.54
18	Promoters and promoter group Shareholding						
	a) Pledged/Encumbered						
	Number of Shares	9,023,539.00	1,770,563	1,770,563	9,023,539	1,770,563	1,770,563
	Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	62.60	12.28	33.47	62.60	33.47	12.28
	Percentage of Shares (as a % of the total share capital of the company)	51.00	10.29	20.66	51.00	20.66	10.01
	b) Non-encumbered						
	Number of Shares	5,389,715.00	12,642,691	3,518,291	5,389,715	3,518,291	12,642,691
	Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	37.40	87.72	66.52	37.40	66.52	87.72
	Percentage of Shares (as a % of the total share capital of the Company)	30.46	71.45	41.06	30.46	41.06	71.45

**Segmentwise revenue, results and capital employed under Clause 41 of the Listing Agreement**

(Rs. In lacs)

Sr. No.	Particulars	Quarter Ended			Nine month Ended		Year ended
		31st December 2011	30th September 2011	31st December 2010	31st December 2011	31st December 2010	31st March 2011
			(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Audited)
1	<b>Segment revenue</b>						
	Fertiliser & Chemical	9,770.31	12,464.99	6,827.70	33,145.61	26,626.55	30,780.79
	Soya	3,767.11	0.19	2,047.77	3,792.61	2,451.80	4,644.92
	Net sales / Income from operations	13,537.42	12,465.18	8,875.47	36,938.22	29,078.35	35,425.71
2	<b>Segment result</b>						
	Profit after depreciation but before interest and taxation						
	Fertiliser & Chemical	1,599.05	1,931.58	1,175.77	5,504.61	4,496.10	4,946.98
	Soya	13.02	(71.64)	(143.69)	(112.64)	(226.66)	(313.51)
	Total	1,612.07	1,859.94	1,032.08	5,391.97	4,269.44	4,633.47
	Less :						
	i) Interest	(188.62)	(169.91)	(162.05)	(574.03)	(426.84)	(594.44)
	ii) Other unallocable expenses net of unallocable Income	(189.00)	(147.15)	(151.01)	(421.17)	(490.94)	(606.39)
	Profit before Tax & Exceptional item	1,234.45	1,542.88	719.02	4,396.77	3,351.66	3,432.64
	Exceptional item	(0.56)	1.30	(0.43)	0.74	517.41	403.43
	Profit before tax	1,233.89	1,544.18	718.59	4,397.51	3,869.07	3,836.07
3	<b>Capital employed</b> (Segment Assets-Segment Liabilities)						
	Fertiliser & Chemical	13,276.26	12,031.22	8,709.31	13,276.26	8,709.31	8,955.56
	Soya	1,066.03	204.64	1,125.72	1,066.03	1,125.72	(49.85)

**Notes:**

- The above result have been reviewed by the Audit Committee and were taken on the record by the Board at their Board meeting held on 10th February 2012.
- Figures of the previous quarter/period have been regrouped/rearranged, wherever necessary to make them comparable.
- The number of complaints received and disposed off during the quarter ended 31.12.2011

Pending at the beginning of the quarter	NIL
Received during the quarter	12
Disposed off during the quarter	12
Lying unresolved at the end of the quarter	NIL

By order of the Board  
**For Rama Phosphates Ltd.**

**Place : Mumbai**  
**Date : 10th February, 2012**

**H. D. Ramsinghani**  
**Director**



