



## Rama Phosphates Limited

CORPORATE OFFICE : 51-52, FREE PRESS HOUSE, NARIMAN POINT, MUMBAI 400021

### UNAUDITED FINANCIAL RESULTS For the Quarter ended 30th June 2012

**PART I**

(Rs. In lacs)

Sr. No.	Particulars	Quarter Ended			Year ended
		30th June 2012	31st March 2012	30th June 2011	31st March 2012
		1	2	3	4
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
1	(a) Net Sales/Income from Operations	13673.84	18,458.79	10,935.62	55,397.01
	(b) Other Operating Income	-	-	-	-
	<b>Total Income</b>	<b>13673.84</b>	<b>18,458.79</b>	<b>10,935.62</b>	<b>55,397.01</b>
2	Total Expenditure				
	(a) Consumption of Raw Materials	12754.10	13,152.74	5,482.82	36,685.40
	(b) Purchase of Traded goods	-	0.27	0.13	0.40
	(c) Changes in inventories of finished goods, work-in-progress and stock-in-trade	(2,474.58)	1,145.98	1,634.53	3,167.30
	(d) Employees benefit expenses	283.54	301.91	264.53	1,106.81
	(e) Selling & Distribution Expenses	810.04	1,297.81	901.14	3,809.75
	(f) Depreciation	112.62	74.44	107.74	391.15
	(g) Other Expenditure	1251.34	1,661.88	719.03	4,479.26
	<b>(h) Total</b>	<b>12737.06</b>	<b>17,635.03</b>	<b>9,109.92</b>	<b>49,640.07</b>
3	<b>Profit from operations before other income, interest and exceptional items (1-2)</b>	<b>936.78</b>	<b>823.76</b>	<b>1,825.70</b>	<b>5,756.94</b>
4	Other income	12.40	41.15	9.24	79.51
5	<b>Profit before interest and exceptional items (3+4)</b>	<b>949.18</b>	<b>864.91</b>	<b>1,834.94</b>	<b>5,836.45</b>
6	Financial charges	251.22	251.92	215.50	825.95
7	<b>Profit after interest but before exceptional items (5-6)</b>	<b>697.96</b>	<b>612.99</b>	<b>1,619.44</b>	<b>5,010.50</b>
8	Exceptional items - Prior year adjustments	-	-	-	-
9	Profit / (Loss) from ordinary activities before taxation (7+8)	<b>697.96</b>	<b>612.99</b>	<b>1,619.44</b>	<b>5,010.50</b>
10	Provision for Taxation				
	Income Tax/Deferred Tax	131.02	288.52	537.98	1,650.70
11	Net Profit / (Loss) from ordinary activities after taxation	<b>566.94</b>	<b>324.47</b>	<b>1,081.46</b>	<b>3,359.80</b>
12	Extra Ordinary item	-	-	-	-
13	Net Profit / (Loss)	<b>566.94</b>	<b>324.47</b>	<b>1,081.46</b>	<b>3,359.80</b>
14	Paid Up Equity Share Capital (Face Value of Rs.10/- Per Share)	1,769.32	1,769.32	1,769.32	1,769.32
15	Reserves Excluding Revaluation	-	-	-	8,851.22
16	Earning Per Share (EPS) in Rs.				
	a) Basic & diluted EPS before Extraordinary items (not annualised)	3.20	1.83	6.11	18.99
	b) Basic & diluted EPS after Extraordinary items (not annualised)	3.20	1.83	6.11	18.99

A - PARTICULARS OF SHAREHOLDING		Quarter Ended			Year ended
		30th June 2012	31st March 2012	30th June 2011	31st March 2012
17	Public Shareholding				
	Number of Shares	3279959	3,279,959	3,279,959	3,279,959
	Percentage of Shareholding	18.54	18.54	18.54	18.54
18	Promoters and promoter group Shareholding				
	a) Pledged/Encumbered				
	Number of Shares	9023539	9,023,539	1,770,563	9,023,539
	Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	62.60	62.60	12.28	62.60
	Percentage of Shares (as a % of the total share capital of the company)	51.00	51.00	10.01	51.00
	b) Non-encumbered				
	Number of Shares	5389715	5,389,715	12,642,691	5,389,715
	Percentage of Shares (as a % of the total shareholding of promoter and promoter group)	37.40	37.40	87.72	37.40
	Percentage of Shares (as a % of the total share capital of the Company)	30.46	30.46	71.45	30.46

Particulars		Quarter ended
<b>B</b>	<b>INVESTOR COMPLAINTS</b>	
	Pending at the beginning of the quarter	0
	Received during the quarter	4
	Disposed of during the quarter	4
	Remaining at the end of the quarter	0

## Segmentwise revenue, results and capital employed under Clause 41 of the Listing Agreement

Sr. No.	Particulars	Quarter Ended			Year ended
		30th June 2012	31st March 2012	30th June 2011	31st March 2012
		(Unaudited)	(Audited)	(Unaudited)	(Audited)
					(Rs. In lacs)
1	<b>Segment revenue</b>				
	Fertiliser & Chemical	8,447.74	12,200.69	10,910.31	45,346.30
	Soya	5,226.10	6,258.10	25.31	10,050.71
	Net sales / Income from operations	13,673.84	18,458.79	10,935.62	55,397.01
2	<b>Segment result</b>				
	Profit after depreciation but before interest and taxation				
	Fertiliser & Chemical	1,087.26	1,374.33	1,973.98	6,878.94
	Soya	101.68	(267.24)	(54.02)	(379.88)
	Total	1,188.94	1,107.09	1,919.96	6,499.06
	Less :				
	i) Interest	(251.22)	(251.92)	(215.50)	(825.95)
	ii) Other unallocable expenses net of unallocable Income	(239.76)	(242.18)	(85.02)	(662.61)
	Profit before Tax & Exceptional item	697.96	612.99	1,619.44	5,010.50
	Exceptional item	-	-	-	-
	Profit before tax	697.96	612.99	1,619.44	5,010.50
3	<b>Capital employed</b> (Segment Assets-Segment Liabilities)				
	Fertiliser & Chemical	13,246.49	11,943.42	10,118.98	11,943.42
	Soya	338.90	535.97	191.03	535.97

**Notes:**

- 1) The above result have been reviewed by the Audit Committee and were taken on the record by the Board at their Board meeting held on 13th August, 2012.
- 2) Due to delay in monsoon, offtake of fertilizers has been affected resulting into reduction in sale. Though there was a reduction in subsidy of Rs. 1686/- PMT w.e.f. 1st April 2012, performance of Company has not been seriously affected due to all round efforts made by Company.
- 3) Figures of the previous quarter/period have been regrouped/rearranged, wherever necessary to make them comparable.

**Place : Mumbai**  
**Date : 13th August, 2012**

By order of the Board  
For Rama Phosphates Ltd.

A handwritten signature in black ink, appearing to read "D. J. Ramsinghani", is written over the printed name.

**D. J. Ramsinghani**  
**Chairman & Managing Director**